

| Retail segment, PLN million  | 2021         | 2020         | 2019         | change          |
|--|--------------|--------------|--------------|-----------------|
| 1  | 2            | 3            | 4            | 5=(2-3)         |
| Segment revenues, including:   | 41,167       | 30,911       | 39,089       | 10,256          |
| Sales revenues from external customers   | 41,082       | 30,837       | 38,910       | 10,245          |
| Sales revenues from transactions with other segments   | 85           | 74           | 179          | 11              |
| Segment expenses   | (39,079.00)  | (28,339.00)  | (36,645.00)  | (10,740.00)     |
| Other operating income/expenses, net   | (38.00)      | (95.00)      | (6.00)       | 57.00           |
| (Loss)/reversal of loss due to impairment of trade receivables   | (5.00)       | (4.00)       | (7.00)       | (1.00)          |
| <b>Profit from operations increased by depreciation and amortisation (EBITDA) before impairment allowances <sup>1)</sup></b> | <b>2,897</b> | <b>3,232</b> | <b>3,045</b> | <b>(335.00)</b> |
| Profit from operations increased by depreciation and amortisation (EBITDA)   | 2,850        | 3,193        | 3,061        | (343.00)        |
| <b>Profit from operations (EBIT)</b>   | <b>2,045</b> | <b>2,473</b> | <b>2,431</b> | <b>(428.00)</b> |
| Increase in non-current assets   | 1,141        | 1,329        | 1,391        | (188.00)        |

1) Net allowances for impairment of property, plant and equipment and intangible assets:

- in 2021 amounted to PLN (47) million – included mainly impairment allowances of PLN (10) million at ORLEN Deutschland and PLN (28) million at ORLEN Unipetrol Group,
- in 2020 amounted to PLN (39) million – included mainly impairment allowances of PLN (17) million at ORLEN Deutschland, PLN (13) million at PKN ORLEN and PLN (8) million at the ORLEN Unipetrol Group,
- in 2019 amounted to PLN 16 million - included mainly impairment allowances of PLN 23 million at PKN ORLEN.

**% change**

$6=(2-3)/3$

33.20%

33.20%

14.90%

(37.9%)

60.00%

(25.0%)

**(10.4%)**

(10.7%)

**(17.3%)**

(14.1%)